

*Presents*

## Regional Practitioners Training

Convenient Locations, Practice With Fidelity, Great Outcomes!

# Motivational Interviewing (MI) Skills: Practical Applications for Practitioners

- ***February 21, 2012 — Detroit, Michigan***
  - ***February 22, 2012 — Grand Rapids, Michigan***



\*\* Earn 6 CE Hours

Register at [www.joyfields.org](http://www.joyfields.org)

## **Motivational Interviewing Skills: Practical Applications for Practitioners**

### **Program Summary**

Superior results come from acting on key basics. And this is the focus of our practitioners series designed specifically to highlight the practical application of Motivational Interviewing (MI) skills.

Have you ever considered how you would apply MI to different situations? Have you asked yourself for example, how you would use the skill under this circumstance or that circumstance? How would MI apply in a particular situation? If you have ever asked the question, "When the client says this or that, how should I respond?"

In this training you will learn answers to these and other such questions. The training aims at reinforcing skills to help practitioners improve and sharpen core skills they already have. We will cover foundational basics, strategy and techniques involved in MI and how it can be developed and utilized dynamically in targeted settings.

It is excellent for staffs with little or no knowledge of the MI approach as well as those already implementing the model and want to hone existing skills.

### **What We Will Cover**

Led by premier instructor, Mark Lewis, MCSW, LMSW, MINT, this training, practitioners will be able to begin using the techniques with more effectiveness and with added fidelity to the model.

Program review will include;

- History of Motivational Interviewing
- Strength Based vs Deficit Based Strategies
- Treatment applications in various settings
- Examples of Strength Based Strategies and Stages of Change
- Three components of Motivational Interviewing
- Three components of the Spirit of Motivational Interviewing
- Principles of Motivational Interviewing
- The Techniques of Motivational Interviewing
- Practice Breakout – Triads with speaker, counselor, coder
- Eliciting Change Talk
- Strengthening Change Talk
- Transitioning to a Change Plan
- Developing a Change Plan
- Rolling with resistance

### FACULTY

#### Mark Lewis, LMSW, MCSW, MINT, President MML Consulting

**Mark Lewis** has extensive experience in the public and private sector for mental health and substance abuse services. He offers assistance to agencies and facilities in the design, development, and management of the following areas:

Utilization Management  
Quality Management  
Utilization Review  
Clinical Supervision  
Staff Development and Training  
Clinical Chart Review and Performance Monitoring  
Contracts and Services Analyst



Mark has provided leadership and consultation in Utilization Management (UM) and Quality Management (QM) to various agencies and at the state level over the years. He has helped agencies reduce their dollar amount of loss for non-certs and denials by helping to improve Utilization Review (UR) processes and staff trainings. Mark is a member of the Motivational Interviewing Network of Trainers (MINT) and provides training and clinical supervision in this evidenced based practice. Additionally, Mark provides team building activities and training that help to increase the partnerships between functional departments, management, and contractors in the field of mental health and substance abuse. Mark has a great deal of experience designing and developing performance measurement systems for maintaining the standards of accrediting bodies, as well as systems for continuous quality improvement, contracting, and services analysis.

### CERTIFICATE COURSE & CONTINUING EDUCATION HOURS

Upon completion of the course, participants will earn continuing education Hours, receive a certificate as evidence of accomplishment and status as a practitioner who has acquired specific new skills. The certificate will be delivered upon completion of the course.

### WHO SHOULD ATTEND

Managers, supervisors and program managers and professionals in behavioral and mental health management, juvenile and adolescent programs and rehabilitation including;

Intra-agency and independent trainers and professionals such as;

- Behavioral and Mental Healthcare professionals
- Social Workers & Substance Abuse Counselors, Preventive Care Professionals
- Medical Staff, Intake Staff, Nurses and Doctors
- Community Services Organizations, Services Providers Program Directors and Executives
- Pre-Release Specialist Adult and Juvenile Case Managers, Supervisors and Managers
- Probation Officers, Supervisors and Managers
- Psychologists, Psychiatrists and Therapists
- Housing Administrators and Resident population managers
- Veteran's Administration Professionals
- Pastoral counselors, and
- Court Administrators among others

## **HOST FACILITY, REGISTRATION**

- **Detroit, MI Location - February 21, 2012**

Hilton Garden Inn, Detroit Metro Airport  
31800 Smith Road, Romulus, MI 48174  
(734) 858-2079

- **Grand Rapids, MI Location - February 22, 2012**

Hilton Hotel Grand Rapids Airport  
4747 28th Street, S.E., Grand Rapids, MI 49512  
Tel: (616) 957-0100

If you need assistance, please call 770-409-8780



### **REGISTRATION FEES:**

Includes all training sessions, training materials, continuing education hours (JI is approved education provider recognized by various national bodies), site visits where applicable, continental breakfast and refreshment breaks are also included. Complimentary 1 year membership in JI - includes newsletter and discounts to Joyfields' sponsored programs. Participants are responsible for all other expenses including charges for accommodations, airfare, dinners and all personal expenses.

Participants are responsible for all other expenses including charges for accommodations, travel, lunches & dinners and all personal expenses.

- **SINGLE REGISTRATION: \$195\*/person**

- **TEAMS OF 2 OR MORE: \$175\*/person**

**\* Early registration discount. Register by January 15, 2012 and get \$25 OFF. Discount applied at registration**

\*\* Members take additional 10% OFF

### **PAYMENTS AND SUBSTITUTIONS:**

Please make payments online at [www.joyfields.org](http://www.joyfields.org). Four more Convenient Ways To Pay:

- **FAX** Completed Registration form to Joyfields at +1(678)605-0271
- **BILL ME** - Will pay by company check. Checks must be payable in US \$ against a US bank and made out to "Joyfields, Inc." and Mail to Joyfields, 5805 State Bridge Road, Suite G255, Duluth, GA 30097
- **CALL** Joyfields for assistance at +1(770)409-8780
- **WIRE** transfer. To pay by wire transfer, send email to [wires@joyfields.org](mailto:wires@joyfields.org) to request wiring instructions. Include your phone and fax # and we will send you details for wiring funds Questions? Send email to Yvette Hughes at [Yvette@joyfields.org](mailto:Yvette@joyfields.org) or call +1(770)409-8780.

All payments must be received to participate. If there is a chance payment may not reach us before the program date, a Purchase Order will be required. Participants may substitute attendees, at any time prior to the program start, with no penalty.

## Joyfields Institute for Professional Development

Please use this form to process your registration. Complete the form and fax to +1(678)605-0271

Event Name: \_\_\_\_\_

Approving Manager Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

IPC/Zip: \_\_\_\_\_ Country \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

### Attendee #1

Full Name: \_\_\_\_\_ Email: \_\_\_\_\_

Title: \_\_\_\_\_ Phone: \_\_\_\_\_ Promo Code: (if any) \_\_\_\_\_

### Attendee #2

Full Name: \_\_\_\_\_ Email: \_\_\_\_\_

Title: \_\_\_\_\_ Phone: \_\_\_\_\_ Promo Code: (if any) \_\_\_\_\_

### Attendee #3

Full Name: \_\_\_\_\_ Email: \_\_\_\_\_

Title: \_\_\_\_\_ Phone: \_\_\_\_\_ Promo Code: (if any) \_\_\_\_\_

### Attendee #4

Full Name: \_\_\_\_\_ Email: \_\_\_\_\_

Title: \_\_\_\_\_ Phone: \_\_\_\_\_ Promo Code: (if any) \_\_\_\_\_

**\*\* To register over 4 participants, please make copies of this page. Thank you.**

**Payment Method (circle one): Credit Card / Wire / Check / Cash / PO # \_\_\_\_\_**

Credit Card Name (circle one): MC / VISA / AMEX / DISCOVER

Name on Card: \_\_\_\_\_

Card Number: \_\_\_\_\_ Security Code: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Remember to book your room reservation directly with the hotel if you plan to stay at the hotel.

If you need assistance, send email to Yvette Hughes at [yvette@joyfields.org](mailto:yvette@joyfields.org) or call +1(770)409-8780.

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